

Revenue

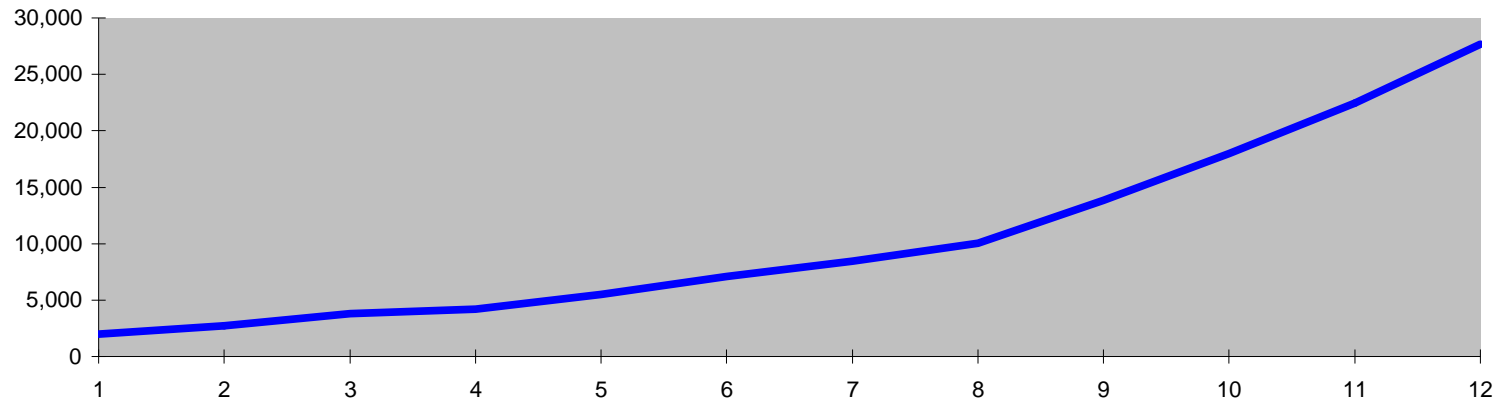
Begin: 5/1/1998

Source:	1	2	3	4	5	6	7	8	9	10	11	12	Total
Consulting, Integration & other Contracts:													
1. Consulting	1,000	1,000	1,200	1,200	1,200	1,500	1,500	1,800	1,800	2,200	2,200	2,200	18,800
2. Prototypes	0	0	0	0	0	0	0	0	0	0	0	0	0
3. Applications	500	500	1,000	1,000	1,000	1,000	1,000	1,000	1,800	1,800	1,800	1,800	14,200
Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Rev.	1,500	1,500	2,200	2,200	2,200	2,500	2,500	2,800	3,600	4,000	4,000	4,000	33,000
System Sales	0	0	0	0	0	0	0	0	0	0	0	0	0
Less COSales	0	0	0	0	0	0	0	0	0	0	0	0	0
System Rev.	0	0	0	0	0	0	0	0	0	0	0	0	0
Product:													
Standard ● VER 1.0 → → → → → → → → → → → → → → → ● VER 2.0 → → → → → → → → → → → → → → →													
Giveaways	0	50	50	50	0	0	100	75	50	0	0	0	375
Units Sold	0	50	75	100	150	200	250	300	350	450	600	800	3,325
Retail Price	19.95	19.95	19.95	19.95	19.95	19.95	19.95	19.95	19.95	19.95	19.95	19.95	
Channel Cost	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	
(1)Std. Rev.	0	748	1,122	1,496	2,244	2,993	3,741	4,489	5,237	6,733	8,978	11,970	49,750
Prostrap ● VER 1.0 → → → → → → → → → → → → → → → ● VER 2.0 → → → → → → → → → → → → → → →													
Giveaways	0	0	0	50	50	50	0	0	0	50	50	50	300
Units Sold	0	0	0	0	25	50	75	100	200	300	400	500	1,650
Retail Price	29.95	29.95	29.95	29.95	29.95	29.95	29.95	29.95	29.95	29.95	29.95	29.95	
Channel Cost	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	
(1)Pro Rev.	0	0	0	0	562	1,123	1,685	2,246	4,493	6,739	8,985	11,231	37,063
Product Rev.	0	748	1,122	1,496	2,806	4,116	5,425	6,735	9,729	13,472	17,963	23,201	86,813
Other Income Sources:													
1.	500	500	500	500	500	500	500	500	500	500	500	500	6,000
2.	0	0	0	0	0	0	0	0	0	0	0	0	0
3.	0	0	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Rev.	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Total Revenue	2,000	2,748	3,822	4,196	5,506	7,116	8,425	10,035	13,829	17,972	22,463	27,701	125,813
CUM Rev	2,000	4,748	8,570	12,767	18,273	25,388	33,813	43,848	57,678	75,650	98,112	125,813	

(1) Gross Product Revenue (Cost of Goods sold handled by separate report)

Monthly Revenue

Monthly Revenue



Share of Revenue

